



State of California
Employment Training Panel

Training Proposal for:
IRIS International, Inc.

Agreement Type: \$75,000 or Less

Agreement Number: ET09-0312

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **North Hollywood**

Analyst: L. Vuong

CONTRACTOR:

- Type of Industry: Manufacturing:
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
 - California: 150
 - Worldwide: 310
 - Number to be trained: 94
- Manager/Supervisor: 10%
- Turnover Rate: 16%
- Repeat Contractor: ☐ Yes ☒ No
- Substantial Contribution: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$74,448
- In Kind Contribution: \$132,917
- Average Cost per Trainee: \$792
- Post Retention Wage: \$14.02
- Health Benefits: \$2.89 per hour
- Occupations to be Trained: Administrative Staff, Customer Service Staff, Logistics Staff, Manager/Supervisor, Production Staff, Supply Chain Staff

- Training Menu:

<input checked="" type="checkbox"/> Business skills	<input type="checkbox"/> Literacy skills
<input type="checkbox"/> Commercial skills	<input type="checkbox"/> Management skills
<input checked="" type="checkbox"/> Computer skills	<input type="checkbox"/> Manufacturing skills
<input checked="" type="checkbox"/> Cont. Improvement	<input type="checkbox"/> Other:
- Advanced Technology: ☐ Yes ☒ No
- Range of Hours: 24 - 50 Weighted Average: 44
- Multiple Job Numbers: ☐ Yes ☒ No
- County(ies) Served: Los Angeles
- Union Representation: ☐ Yes ☒ No
- Subcontractor: To Be Determined
- Third Party Services: N/A

INTRODUCTION

IRIS International, Inc. (IRIS) was incorporated in California in 1979. With corporate headquarters in Chatsworth, IRIS has five facilities: France, Germany, Massachusetts, Westwood, and Carlsbad, California. The company operates through two divisions: Iris Diagnostics and Iris Sample Processing. Iris Diagnostics designs and manufactures urinalysis systems and clinical analyzers. Iris Sample Processing manufactures blood separators. IRIS automated systems are designed for workloads ranging from the largest hospitals to the smallest laboratories and process anywhere from a few specimens to hundreds of specimens per day. The systems also provide users faster and more complete results, plus labor savings over manual methods. Its products are used in hospitals, commercial laboratories, clinics, doctors' offices, veterinary labs, and research institutions.

IRIS is requesting ETP funds to train 94 employees from its Chatsworth location. The company representative states that with ETP funding, IRIS will be able to adopt a positive strategy to maintain its success in retaining jobs, remain competitive, and promote company growth.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.